



Curriculum Vitae Europass



Personal details

Surname/first name **MARCELLO PORCIANI**
Home Address 22 P.zza Mazzini 55049 Viareggio Lucca Italia
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Citizenship Italian
Date of birth February, 6th 1963
Sex male

Occupation

**Ship surveyor, Ship Broker, Business Man active in the pleasure yacht business,
Court consultant at the Court of Lucca- Italy – Arbitrator at the Chamber of Commerce
of Lucca- Italy**

Professional experience

30 years in the pleasure yacht business
Dates from 1985 to 2018
Job and activities Ship surveyor, Ordinary and Special Ship Broker registered at the Chamber of Commerce of Livorno – Italy – Court consultant at the Court of Lucca – Italy – Arbitrator at the Chamber of Commerce of Lucca
Main activities and responsibilities Leadership activity in the sailing and motor yacht charter business owing a private fleet of 20 boats from 12 to 20 meters in length, Shipyard activities, Marine agency activity, ship brokerage, technical surveys
Name and address of the company where the activities were carried out Gruppo Nautico Italiano s.r.l.
Date From 2009 to 2018
Other activities Teacher and instructor for professional technical classes: teaching of GRP, carbon works techniques, use of resins, paints, general refit works on both GRP, steel, Carbon etc.
Name and address of the company where the activities were carried out Yacht Stabilizers Srl
Date From 2018 to date
Project Manager, sales manager, technical director

Education

Date **May 16th 1996**

Qualification Surveyor registered under nr. 7744 of the Ship surveyors' List of the Chamber of Commerce of Lucca - Italy

Skills and competences Evaluations of damages arising from collisions, technical surveys both on pleasure and commercial vessels, tests on the ship's integrity, test and analysis on the ship's construction and structure, issue of complying certificates, Project Manager on ships under construction or underrgoing heavy maintenance works
Surveyor for the most important Italian Leasing companies: UBI, Unicredit, Selma, Agri Leasing, BPL, Credem, Intesa, MPS,

Past activities Working experience with the following shipyards: Cantieri Del Pardo, Franchini Yachts, Jeanneau, Hudson, Dufour Yachts eyc
Supplier and technical assistance for: the following shipyards
Camper & Nicholson, Azimut Benetti, Sun Seeker, Ferretti Group, Riva, Moody, Baltic yachts, Nautor Swan, Franchini Yachts, Bavaria, Comar, Cantieri del Pardo, Mistral Composite, Hanse Yachtd, Princes Yachts, Doufur e Halberg Rassy

Date **November 29th, 2004**

Qualification Arbitratore registered under nr. 238 of the Arbitration and Litigation Chamber at the Court of Lucca - Italy

Date **December 20th 2004**

Qualification Shipbroker registered under nr. 140 of the Ordinary Roll of Shipbrokers of the Chamber of Commerce of Livorno - Italy

Date **June 7th 2005**

Qualification Court-appointed surveyor at the Court of Lucca - Italy

Date **July, 17th 2006**

Qualification Shipbroker registered under nr.3 of the special section Roll of Shipbrokers of the Chamber of Commerce of Livorno - Italy

International qualifications The shipbroker's qualification is recognized and approved worldwide, while the surveyor qualification is recognized and approved at a European level.

Skills

Mother tongue **Italian**

Other languages **English and German**

comprehension		Spoken				Written	
Listening		Reading		Oral expression			
n	Good		Good		Good		acceptable

(*) Quadro comune europeo di riferimento per le lingue

Interaction skills Excellent communication and explanation skills of both experience and work techniques

Organisation skills Leadership of companies built up by 20 employees and over, capable of organizing and follow-up the work for single and groups great attitude towards new projects and new challenges.

Technical skills	Excellent skills in the shipyard activities and coordination of workers and employees, expert in the charter business, the marine agency services and the pleasure yacht business in general.
Computer skills	Daily use of both Windows and Mac systems, use of all the main programs and software: Word, Excel, Power Point etc.
Other skills	Problem solving, always looking for new challenges
Licenses	Italian driving licence B, sailing licence for both sailing and motor boats up to 24 meters
Other information	Registered at the Italian Role for Shipbrokers